

Message Text

UNCLASSIFIED

PAGE 01 AUCKLA 00376 050134Z

54

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
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R 052130Z AUG 76
FM AMCONSUL AUCKLAND
TO USDOC WASHDC
INFO SECSTATE WASHDC 660
AMEMBASSY WELLINGTON

UNCLAS AUCKLAND 0376

E.O. 11652 NA
TAGS: BFOL NZ
SUBJ: LICENSING OPPORTUNITY - FURNITURE

B.M. READMAN, GENERAL MANAGER, PATERSON AND ROBERTSON LIMITED,
P.O. BOX 511, AUCKLAND, PHONE: 33284, HAS APPROACHED THE CONSULATE
GENERAL FOR CONTACT WITH AMERICAN FURNITURE MANUFACTURERS TO
MANUFACTURE ABOVE AVERAGE FASHION FURNITURE OFOR THE NEW
ZEALAND MARKET IN AMERICAN STYLES.

THE COMPANY IS INTERESTED IN PAYING ROYALTIES, OR L&3, 3 *33 ,
FOR ACCESS TO DESIGNS AND KNOW-HOW FOR WOODEN AND UPHOLSTERED
FURNITURE.

THE NEW ZEALAND COMPANY HAS A WELL ESTABLISHED FURNITURE FACTORY
AND ENJOYS A GOOD BUSINESS UNDER THEIR LOCAL TRADE NAME OF
D VASK. THEY ARE ANXIOUS TO EXTEND THEIR RANGE OF PRODUCTS.

PATERSON AND ROBERTSON LIMITED IS A WELL ESTABLISHED AND WELL
KNOWN COMPANY IN THE FURNITURE INDUSTRY AND IN THE TEXTILE
IMPORTING INDUSTRY AND IS AN EXCELLENT CONTACT FOR UNITED STATES
COMPANIES.
CRAVEN

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NNN

Message Attributes

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Disposition Event:
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Subject: LICENSING OPPORTUNITY - FURNITURE B.M. READMAN, GENERAL MANAGER, PATERSON AND ROBERTSON LIMITED, P.O. BOX 511, AUCKLAND, PHONE: 33284, HAS APPROACH
TAGS: BFOL, NZ
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